

# Kruchinin Ilya Sergeevich

PhD student at the Institute of Geography SB RAS,  
Master of Economics in International Management.

## GENERAL

Born on January 28, 1998. City of Irkutsk, Russia.

## EDUCATION

### **2016 – 2020 Bachelor's degree in International Economics.**

Baikal State University, Irkutsk, Russia. Studied English, Chinese, and Korean languages as part of the program.

### **2020 – 2022 Master's degree in International Management.**

Baikal State University, Irkutsk, Russia. Some of the specialised courses were taught in English.

### **2022 – 2025 PhD program in Economic, Social, Political, and Recreational Geography.**

Institute of Geography SB RAS, Irkutsk, Russia.

## WORK EXPERIENCE

### **May 2021 – August 2021, Executive assistant/Project manager at Brane.**

Participated in the development of an IT startup from St. Petersburg during summer vacation. Recruiting, B2B marketing, negotiations, and product research were areas where I gained valuable and interesting experience.

### **Since November 2021, Manager of International Supplier Relations, Nagrada Tsentr.**

Part-time job. Communication with factories and manufacturers from China. Searching for suppliers, organising cooperation.

### **Since November 2022, Teaching assistant at Baikal school of BRICS, IRNITU.**

All my classes are taught in English. My teaching portfolio includes management, business strategy, and development economics courses for third-year undergraduate and master's degree students in different programs. My responsibilities include supervising bachelor students in their thesis writing and helping first-year students acclimate to university life.

## SCIENTIFIC ACTIVITY

### **2019, Contributing to a collection of articles for a university-hosted conference.**

Conference name: "Siberia in the Context of International Relations: Past, Present, and Future."

Title of the article: Siberia and China: Analysing the Potential Benefits and Risks of the Chinese "One Belt, One Road" Program for the Siberian Federal District.

Scientific supervisor: PhD, Associate Professor Nina Nikolaevna Bykova



### **April 15, 2021, Participation in the IV All-Russian Scientific and Practical Conference.**

"Efficient management of the economy: problems and prospects" CFU, Simferopol." Small publication was submitted.

Topic of the article: "Global integration vs Local specialisation as a strategic alternative for a transnational company.

Scientific supervisor: PhD, Associate Professor Daria Igorevna Khlebovich



### **22 April 2021, Participation in an International Practical Conference**

«Current trends in multidisciplinary research». Section: «Current studies in business management» Baikal school of BRICS, IRNITU. Speech on the topic: «Electronic Marketplaces Going Global: strategic alternatives» in a group with Irina Kordina and Valeria Stepanova my classmates during our Master's degree program.

### **22 April 2021, Participation in an international practical conference**

«Current trends in multidisciplinary research». Section: «Current studies in business management» Baikal school of BRICS, IRNITU. Speech on the topic: «Global integration VS Local responsiveness as a strategic alternative for MNCs».

### **15 October 2021, Participation in the IV All-Russian school-symposium for young scientists**

"Research, systematisation, cooperation, development, analysis of socio-economic systems in the field of economics and management (ISCRA-2021)" CFU, Simferopol. Small publication was submitted.

Topic of the article: "Strategic challenges of creating Born Globals-type companies".

Scientific supervisor: PhD, Associate Professor Daria Igorevna Khlebovich



### **March 2022, publishing an article in the Baikal Research Journal (journal reviewed by HAC)**

Significant article that described a year-long research I did with my research colleagues.

Article title: «Strategic alternatives of marketplaces in internationalization»

Co-authors: Irina Kordina and Valeria Stepanova.

Scientific supervisor: PhD, Associate Professor Daria Igorevna Khlebovich



### **April 16, 2022, Participation in an International Practical Conference «Current trends in multidisciplinary research»**

Baikal school of BRICS, IRNITU. Speech on the topic: «Internationalisation of Born Global companies: short insight on process specifics»

### **March 30, 2023, Participation in BSU XXV Historical-Economic Readings Dedicated to the Memory of Vadim Nikolaevich Sherstoboev**

A small article has been submitted which we plan to utilise as a research proposal down the line.

Co-authors: Abramenko Arsenii Germanovich

Title of the article: "Eastern Siberia in the System of International Political Process: Political-Economic Aspect"

This article is  
in the process  
of being  
published

### **April 26, 2023, Participation in an International Practical Conference «Current trends in multidisciplinary research»**

Baikal school of BRICS, IRNITU.

On this occasion, I took on the role of a supervisor for three students who collaborated with me to write an article. They presented our materials at the conference under my guidance.

Title of the article: "How to Define Successful Strategy of the E-Commerce Marketplace"

This article is  
in the process  
of being  
published

### **May 18, 2023, Participation in multidisciplinary academic research conference «Science Present and Future: Research Landscape in the 21st Century»**

In Irkutsk scientific center, the Siberian branch of the Russian Academy of Sciences, division of science, education and expert assessment.

Title of the article: "Assessing the Energy Potential of Eastern Siberia's Gas and Oil Complex: An Empirical Investigation and Prospects for Future Research"

This article is  
in the process  
of being  
published

## **MY PROFICIENCY IN LANGUAGES**

### **Russian - native.**

In my opinion I am not good enough to teach this language, but sometimes I help my friends with it.

### **English - C1.**

Self-assessment. In December 2015, I passed the B2 (Pearson) exam, and since then my language level has significantly improved. I maintain my spoken English level by participating in an international discussion club organised by a friend from South Korea. I am proficient enough in this language to teach my students on specialised subjects and have daily communication with my working partners.

### **Chinese - close to HSK5 level.**

I have been studying Chinese for more than 6 years. My proficiency in Chinese is maintained through weekly conversations with my Chinese friends. Sometimes I use this language during classes I teach to assist Chinese students with weak English skills.

### **Korean - TOPIK I.**

Beginner level. I have not been studying this language for the past two years and have been focusing on English and Chinese instead.

## INTERNSHIPS

### **March 2019 - July 2019 Language internship in China**

Held at Jilin University of Finance and Economics (吉林财经大学) in Changchun city.

## ACHIEVEMENTS

### **27 April, 2018, completed the Leader Project Entrepreneurship Program**

Organised by recently graduated MBA students from Ivey Business School at Baikal State University.

### **27 November, 2018 Awarded for absolute leadership in academic performance**

Among the third-year students of the Institute of World Economy and International Relations.

### **8 July, 2020, received a bachelor's degree with honours**

Certifying the completion of studies in the field of Economics (38.03.01).

### **28 June, 2022 received a master's degree with honours**

Certifying the completion of studies in the field of Management (38.04.02).

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